



MUK GROUP OF COMPANIES

VALUE-ADDED PROJECT DISTRIBUTOR №1
17 COUNTRIES
500+ SPECIALISTS
25 YEARS OF EXPERIENCE

MUK.GROUP

info@muk.group

MUK GROUP OF COMPANIES



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Classics of distribution

MUK GROUP OF COMPANIES

Information about the company



25

years on the market

MUK started in 1997

100+

vendors

The distribution portfolio
includes more than 100
worldwide A-brands

500+

specialists

More than 500
qualified employees

1300

active partners

Over 1,300 partner
companies

01

02

03

04

MUK GROUP OF COMPANIES

Group structure



Professional international logistics

transportation, storage, certification, customs and tax clearance



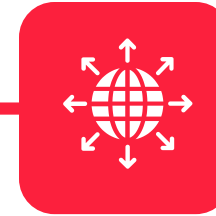
The MUK service center

provides warranty and post-warranty service, contract service



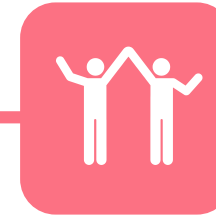
International business "MUK International"

IT distribution in Europe and Central Asia



Distribution

contract delivery of IT solutions based on distribution with added value



Partner business model

all the activity of the MUK company is aimed at meeting the tasks of the Partners, helping and supporting their IT projects



The MUK training center

offers authorized courses and certifications from the world's leading IT companies

MUK GROUP OF COMPANIES

Countries of presence



17 COUNTRIES
Europe and Asia

Partner Community

synchronous pursuit of success



CONSULTING

*assistance in the development
and implementation of projects*



MANAGER

*assigned partner
manager*



VENDORS

*assistance in working with
vendors*



MARKETING

co-marketing



KNOWLEDGE

employee training



FINANCES

financial flexibility

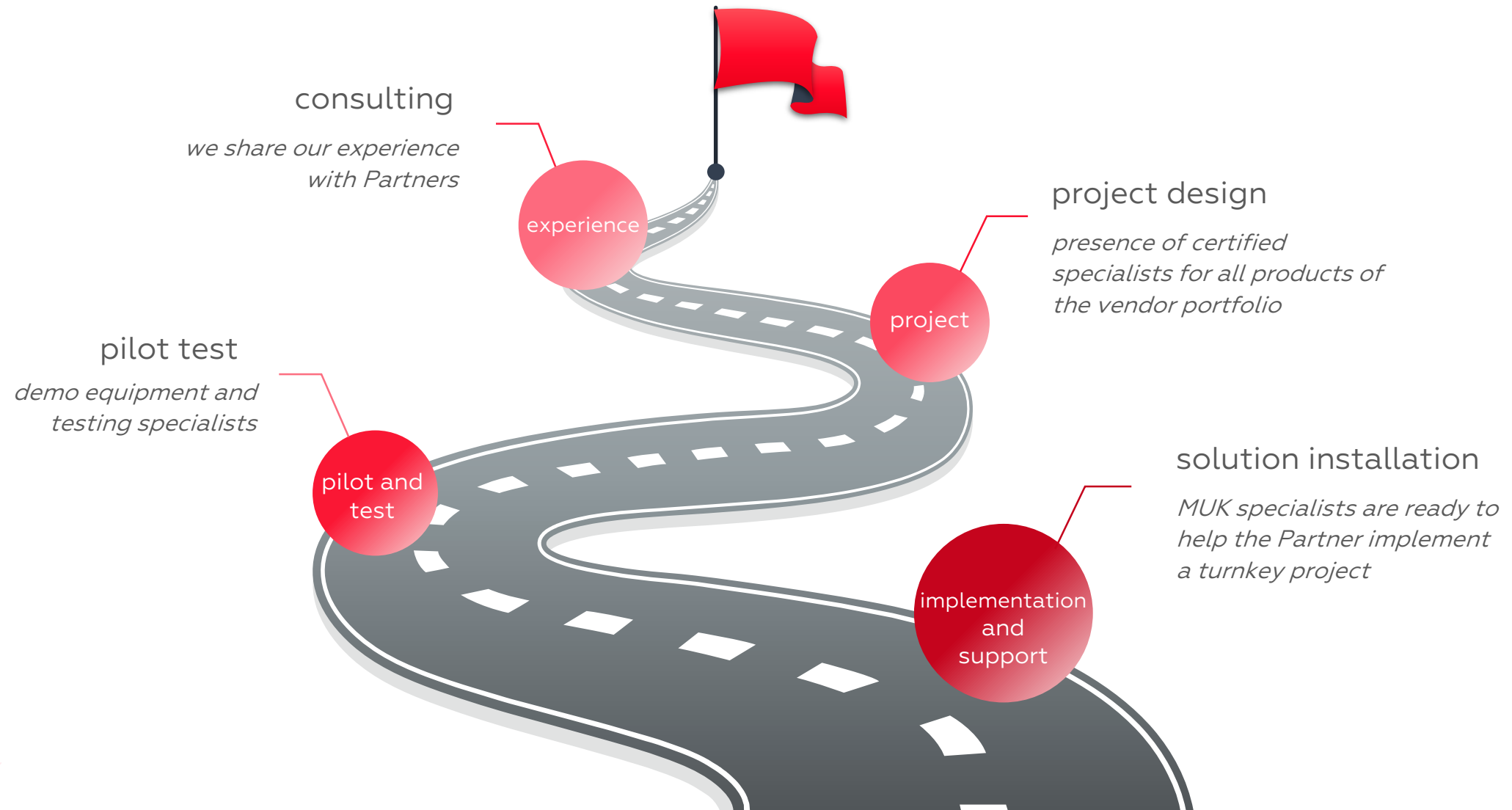


MOTIVATION

motivational programs

VALUE ADDED DISTRIBUTION

distribution of solutions with an increase in their value



PARTNER PROGRAM

MUK partnership levels



	Silver	Gold	Platinum
✓ Access to the portal	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
✓ Consulting	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
✓ Accounting services	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
✓ Contract storage	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
✓ MUK official authorization	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
✓ Assigned partner manager	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
✓ Financial Services	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
✓ Fixed exchange rate	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
✓ Assigned partner manager	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
✓ Exclusive financial terms	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

DISTRIBUTOR PORTFOLIO

portfolio of vendors



Data center
computing infrastructure

*servers, storages and
storage area networks*

DELL EMC

FUJITSU

IBM

CISCO

HUAWEI

NetApp

H3C

Atos

HITACHI
Inspire the Next

ORACLE

Stratus
Technologies

Infortrend

portfolio of vendors




Active network
equipment

*wired and wireless
network equipment*


CISCO

 **HUAWEI**

JUNIPER
NETWORKS

 **Extreme**
networks

H3C

ARISTA

 **PacketLight**
NETWORKS

EnGenius

DELL EMC

KEENETIC

ixia

FORTINET



Security solutions
*physical and cyber
security*

FORTINET.

 **Check Point**
SOFTWARE TECHNOLOGIES LTD


CISCO

 **paloalto**
NETWORKS

A10

 **radware**
Every second counts

Penta SECURITY
enterprise · iot · blockchain

 **algosec**

eset

 **HUAWEI**

H3C

IBM

VERINT

IDENTIV

AVIGILON
TRUSTED SECURITY SOLUTIONS

portfolio of vendors



Software and cloud
solutions

*software for data centers
and cloud products*

 Microsoft

vmware®

IBM

ORACLE®

veeam

VERITAS™

ivanti®

 AUTODESK®

Quest®

 **StarWind**

D E L P H I X

 **PROGET**

 Microsoft
Azure

ORACLE®
CLOUD


zimbra®
A SYNACOR PRODUCT

portfolio of vendors



Office solutions

*personal equipment,
office printing and
scanning*

DELLEMC

lenovo

FUJITSU

RICOH

ASUS

GRANDSTREAM
CONNECTING THE WORLD

Centerm

NiComputing™

QNAP®

ac
audiocodes

SAMSUNG

Jabra®



Engineering systems

*data center engineering
systems, uninterruptible
power supplies,
structured cabling*

APC
by Schneider Electric

TRIPP-LITE

e.HOTd

Tescom

COMMScope
SYSTIMAX

legrand

 **HUAWEI**

 **CONTEG**


Avocent.

MUK GROUP OF COMPANIES

SERVICE CENTER



Warranty and post-warranty service of HPE, IBM, DELL EMC, APC, FORTINET, LENOVO, GRANDSTREAM, CISCO, CHECKPOINT, HITACHI, FUJITSU equipment



The contract service is implemented according to the partnership scheme and allows you to service the customer's equipment with a guaranteed recovery time



Sale of spare parts in a wide range for laptops, servers, storage systems and network equipment

ISO 9001 CERTIFICATE
PARTNER PROGRAM
CONTRACT SERVICE 24/7

MUK GROUP OF COMPANIES

TRAINING CENTER



Authorized courses from IT market leaders: Cisco, HPE, VMWare, Microsoft, IBM, Fortinet, Veeam, Check Point, Dell EMC, ITIL and Security courses, Juniper, Grandstream



Corporate training: the possibility of training specialists of partners and customers within the framework of the partner program



Own **educational base** with certified teachers, specially equipped classrooms and recreation areas



20 YEARS OF EXPERIENCE
300 EDUCATIONAL
COURSES
VUE Authorized Center



THANK YOU!

We look forward to further cooperation

MUK.GROUP

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