

VALUE-ADDED PROJECT DISTRIBUTOR №1 20 COUNTRIES 500+ SPECIALISTS 27 YEARS OF EXPERIENCE

MUK.GROUP

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Information about the company



27

years on the market

The company was founded in 1997 and has never slowed its pace of development despite all the crises



2300

active partners

We currently have more than 2,300 active partners, including traditional IT integrators, manufacturing and companies, consulting firms and software developers who use our products in their projects



500+

specialists

Each vendor team at MUK has its own managers, pre-sales, and engineers, so our staff comprises over 500 professionals



<u> 100+</u>

vendors

Our portfolio includes more than 100 A-brand vendors, companies with global recognition and proven products



Group structure



IT project value-added distribution in Europe and Asia



Competency Center

a hub of knowledge and a versatile resource pool, aligning IT skills with partners and offering expertise for project support



Service Center

provides warranty and post-warranty service, contract service



B2B Portal

facilitates online product purchasing for partners with automated document handling, simplifying the order process



Marketing Hub

specializes in innovative marketing strategies and solutions, enhancing brands visibility and engagement across diverse markets



8\$8

Training Center

offers authorized courses and certifications from the world's leading IT companies



Countries of presence 20 countries **20 COUNTRIES** Albania, Armenia, Azerbaijan, Bulgaria, Croatia, Georgia, Kazakhstan, Kyrgyzstan, Macedonia, Moldova, Mongolia, Europe and Asia United Arab Emirates, Serbia, Slovenia, Tajikistan, Turkey, Turkmenistan, Ukraine, Uzbekistan, United Kingdom



































PARTNER COLLABORATION



driving success through comprehensive support





assistance in the development and implementation of projects



assigned partner manager



assistance in working with vendors



co-marketing



employee training



financial flexibility



motivational programs

VALUE ADDED DISTRIBUTION



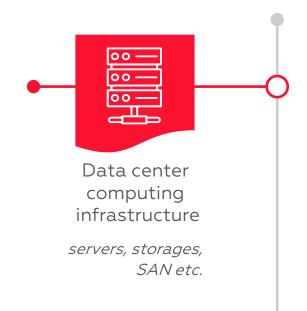
distribution of solutions with an increase in their value



DISTRIBUTOR PORTFOLIO



set of vendors depends on the country

























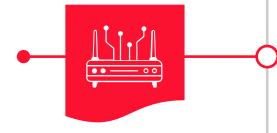












Active network equipment

wired and wireless network equipment









































































































































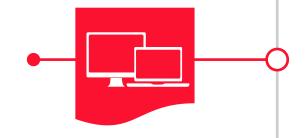












Office solutions

personal equipment, office printing and scanning













































Engineering systems

data center engineering systems, uninterruptible power supplies, structured cabling







































































































































SERVICE CENTER



Warranty and post-warranty service of HPE, IBM, DELL, APC, FORTINET, LENOVO, GRANDSTREAM, CISCO, CHECKPOINT, HITACHI equipment



The contract service is implemented according to the partnership scheme and allows you to service the customer's equipment with a guaranteed recovery time



Sale of spare parts in a wide range for laptops, servers, storage systems and network equipment



TRAINING CENTER



Authorized courses from IT market leaders: Cisco, HPE, VMWare, Microsoft, IBM, Fortinet, Veeam, Check Point, Dell, ITIL and Security courses, Juniper, Grandstream



Corporate training: the possibility of training specialists of partners and customers within the framework of the partner program



Own educational base with certified teachers, specially equipped classrooms and recreation areas







THANK YOU!

We look forward to further cooperation

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